



# Post-Merger Integration Drives ROI of > 400%

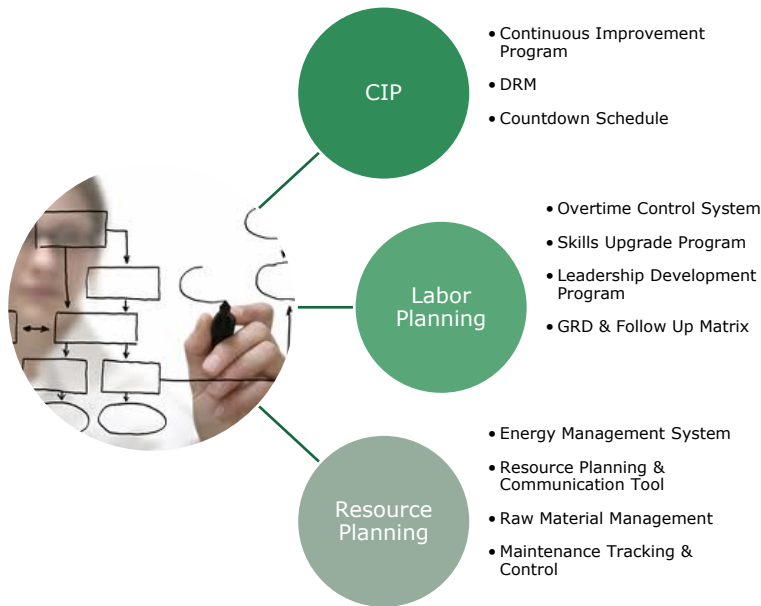
## CHALLENGE

Headquartered in Europe, Welles had recently acquired a strategically important operation in SE Asia from a global PE fund. Immediately following the acquisition, the new management team began experiencing issues that slowed integration into organization. The 375 Park team was called into help management identify the root causes of the delays and to support the implementation of the preventive actions required to get the plan back on schedule.

## APPROACH

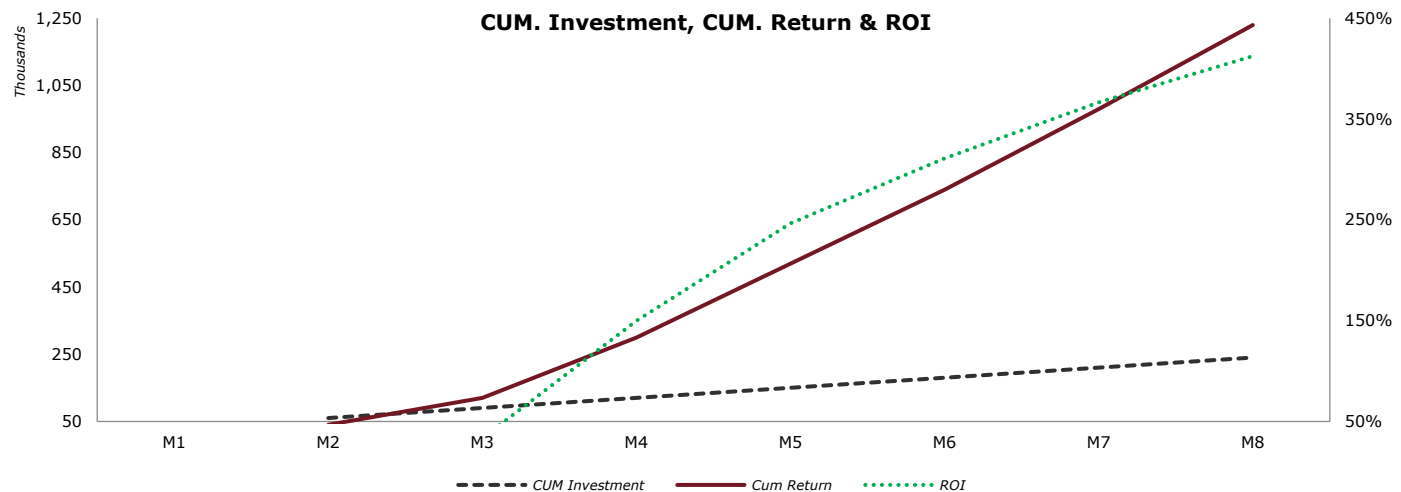
With the support of the executive management, the 375 Park team undertook a Rapid Improvement Program that was scheduled over 34 weeks. Based on results of our WorkOUT, we identified the Material Management, Energy & Maintenance, Resource Loading, and the AD Line as the areas of opportunity.

Following the pilot implementation on the AD Line, managers and supervisors undertook implementation, with our support, on the other production lines.



## RESULTS

By the end of the 34-week project, Welles achieved cumulative annualized savings in excess of \$1.2 Mn and counting as the management and supervisors continued to successfully transplant the new control system to their other manufacturing lines.



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