



Supply Chain Supports Explosive Growth

CHALLENGE

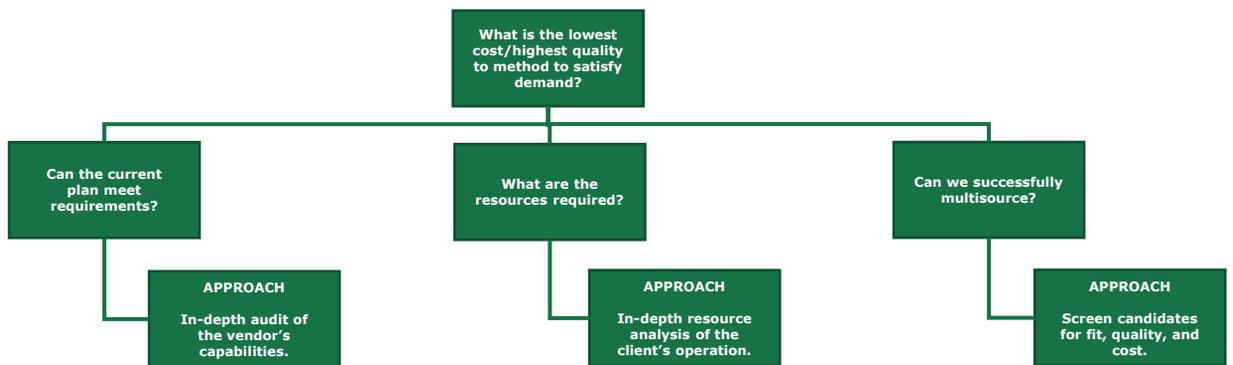
Luxury goods company Fashionista, was a \$ 10 million company on the verge of explosive growth. Their legacy supplier was stifling attempts to improve quality, reduce costs, and keep up with customer demand; as well as running out of capacity and lacking the resources required to re-invest in their business.

We were given the following objectives:

- Increase monthly capacity by 400%
- Reduce lead-times
- Improve quality
- Improve cash flow

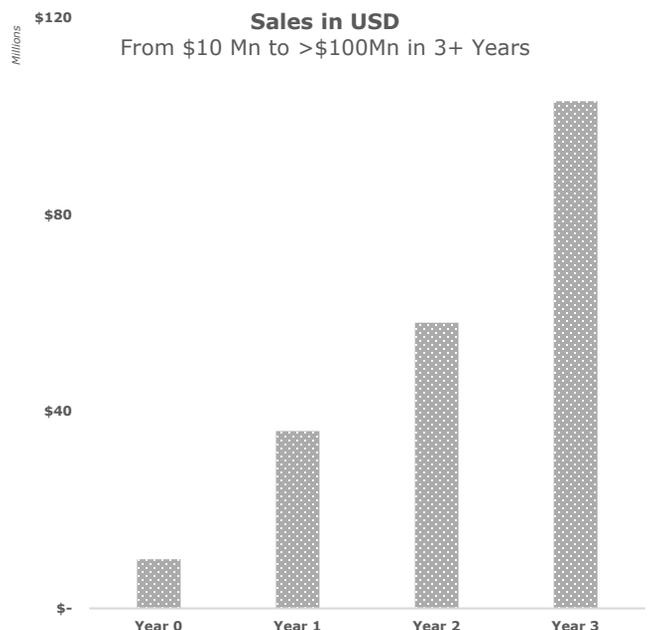
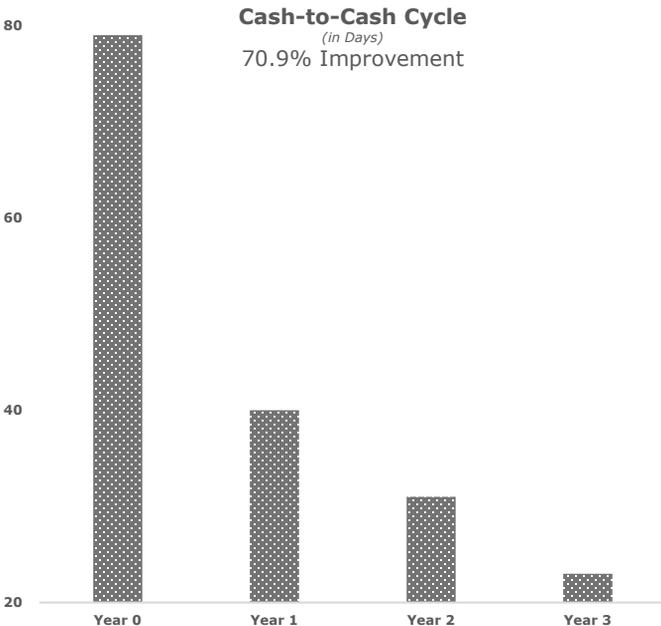
APPROACH

We analyzed plant capacity and technology platforms of Fashionista’s current vendor.



RESULTS

Radical improvement in Delivery Performance, Lead Time, and Product Quality helped sales to explode. Along with the successful onboarding of three new vendors, the legacy vendor improved, ensuring its place as a value-added link in Fashionista’s supply chain.



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